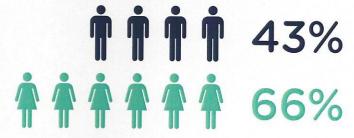


In the fall of 2016, we set out to survey the entirety of AMA Lincoln's membership in order to determine what we as a chapter could do to help you advance your marketing career. Here's what you told us. And on the back is a plan for what we're going to do about it.

Demographics

Average Age Male/Female Breakdown

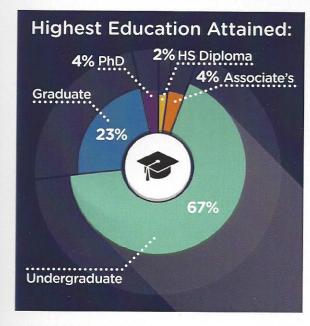
39.6

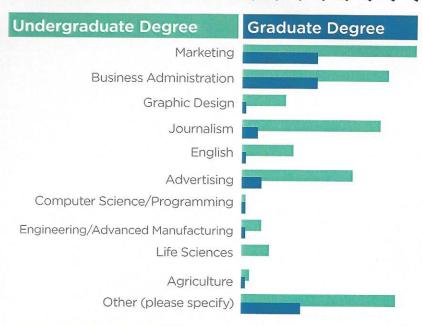






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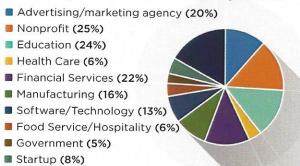
Total years in full-time workforce

Median	16
Average	17.23897059
Range	.5 to 44 years

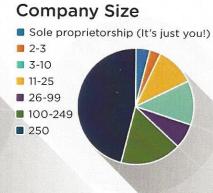
Years working in marketing/sales

Median	11
Average	:
Range	2 months to 44 years

Industry of current employment

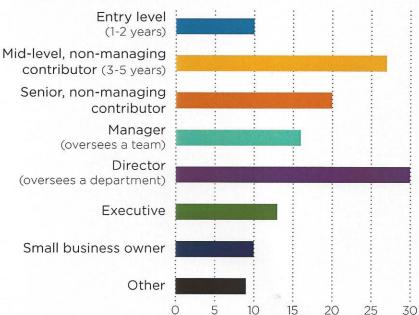


■ Other (29%)



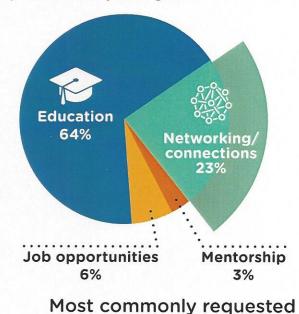
Professional Accomplishments & Aspirations

Level of current employment



AMA Membership

How can AMA Lincoln help you reach your goals?



METRICS

TRENDS

MANAGEMENT









Sometimes. Kind of.

Yes, pretty regularly.

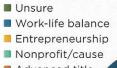
It's my primary job.



Not at all.

Frequently.

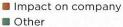
Ultimate goal











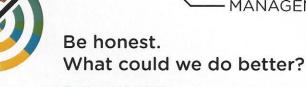
30

40

50

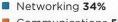
60

70



21%

36%



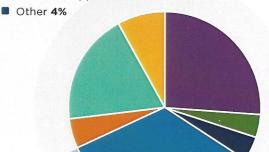


Deeper, more actionable content 19%

More variety in topics 8%

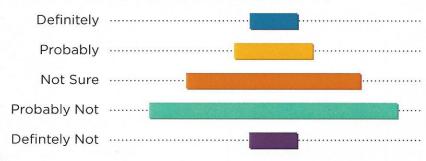
It's not you, it's me! 26%



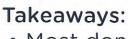


Plans to continue formal education

Performs sales function in current role



What's missing at events. NETWORKING



- Most don't intend to get any more formal education, but want education from AMA Lincoln
- There's an unmet desire for management training
- You are still craving content about marketing trends and analytics
- Most of you are doing some form of sales in your current role

